

Building Blocks

CLARK'S HIGHLAND HOSPITAL COMMUNITY OUTREACH NEWSLETTER

Small Business Strategic Partnership Program

A Perspective by Craig Ellis, Senior Project Manager at Clark

"Last Spring, I flew back to our national headquarters to learn more about a Clark program that promoted small business growth. I walked away from the three day trip wondering if our inaugural program could be as successful as the one I observed. Eight months later, I can say that it exceeded my expectations.



Instructors and Members of the graduating class.

Welcome to the first issue of "Building Blocks," Clark's community outreach newsletter for the Highland Hospital Acute Tower Replacement Project! It is our pleasure to deliver to you, the community, news and information about the project. You will see in this issue and in future issues the work the Clark team has been doing not only at the project site but also within the community.

The Small Business Strategic Partnership Program was established to enhance the capacity of small businesses in the local area. Clark, along with local businesses, teach a wide range of topics including estimating, scheduling, project management, bonding / insurance and presentation skills. The twenty (20) week class is available at no cost to participants and occurs each Wednesday from 6 p.m. to 9 p.m. Dinner is included as well.

A typical three hour class proceeded as follows. Participants would arrive a little before 6 p.m. to a buffet dinner. The menu varied from chicken to pasta to beef, although my favorite was "Chuck wagon stew." At about 6:20 p.m., we introduced the instructor and had an interactive lecture for roughly an hour. We took a 15 minute break around 7:30 p.m. then reconvened for the workshop. During this time, the class worked in teams on an assignment. At the end of the class, the assignment was reviewed and answers provided. The mixture of lecture and workshop helped participants apply the lecture to practical knowledge.

Continued on page 2...

IN THIS ISSUE...

Letter from Clark Design/Build.....	2
Keith Carson Interview.....	3
Clark Design/Build/SG Team Overview	4
Clark Management Profile.....	5
Women in Leadership Profile	5
ECOP Profile: AMG Construction.....	6
SLEB Profile: SeJ Design.....	6
Rebuilding Together Oakland.....	7
Recent Events	8
ACE Mentoring Jobsite Tour	8
From the County: Art Fence.....	8
Activity on Site: Next 6 Months.....	9
Safety Update.....	9
Upcoming Subcontracting Opportunities	10
How to Participate in Procurement	10
Awarded Subcontracts.....	11





Welcome to the first issue of "Building Blocks", Clark's community outreach newsletter for the Highland Hospital Acute Tower Replacement Project! It is our pleasure to deliver to you, the community, news and information about the project. You will see in this issue and in future issues the work the Clark team has been doing not only at the project site but also within the community. The Clark team is very fortunate to have been working closely with the County of Alameda, Alameda County Medical Center, and the community over the past seventeen months since the official Notice to Proceed in December 2009.

Even with limited construction work at the site so far, the team has been working feverishly in preparation for the major construction work. Those of you in the immediate area of the project site have seen the construction fence erected, the Auditorium Building demolished, the shoring system for the Satellite Building installed, the Clinic Building demolished, and a lot of dump trucks

hauling dirt and debris from the site. Cranes and other big equipment have come and gone as necessary, and so have the workers who turn all the dreams and visions of the project into reality.

What most of you have not seen are the countless hours spent by the design team, County personnel, APMC personnel, the construction staff, and plan checkers to prepare and complete the documents for the workers to use in the field. To date the team has been working on 9 separate permit packages for the Satellite Building and Acute Care Tower. There have been hundreds if not thousands of meetings required to prepare for construction. APMC personnel spent countless days in User Group Meetings to ensure the facilities will meet their needs to deliver the best medical care to the citizens of Alameda County. We cannot thank them enough for taking the time from their busy days, nights, and weekends to meet with our team. The design team and construction staff have been taking the information from the User Group Meetings to develop the Construction Documents – plans and specifications which the workers need to build in the field. The County personnel and plan checkers have been reviewing all of this information to ensure they are delivering on their promise to the community – to deliver a project which complies with the State's seismic criteria and the policies and direction of the County Board of Supervisors. So while, you might not have seen a lot of activity, there has been a flurry of work elsewhere to get ready for what will be coming to the site.

Finally, our outreach staff has been diligently meeting with subcontractors, holding public events, implementing mentoring programs, supporting local organizations, and organizing volunteer opportunities as part of Clark's Outreach Program. In the end, it is Clark's mission not only to design and build a superior facility for the County of Alameda and its residents but also to provide opportunities for small, local, minority-owned, and women-owned businesses within the community. We congratulate and thank the Board of Supervisors for putting their faith and support behind the Clark team as we embark down this path together.

Sincerely,
Bobby Hood, Senior Vice President

Small Business Strategic Partnership Program – Continued from page 1.

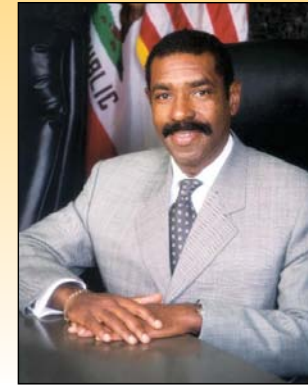
Many different businesses were represented in the class. We had electrical, plumbing, acoustical ceiling, sheet metal, and general contractors; and insurance and janitorial businesses to list a few. The diverse backgrounds provided a wide breadth of experiences that everyone in the class learned from.

One pleasant surprise that came out of the program was the friendships that developed among the participants. You could see them grow each week. I would not be surprised if many of the friendships have continued past the conclusion of our class.

Of the 25 students that started the class last year, 17 graduated in March of this year. It was an impressive accomplishment considering all of the students work full time jobs. Despite the long days, the classroom always had a positive energy, where ideas and experiences were welcome for discussion. Often time, it was the participants that wanted to stay past 9 p.m. because everyone was so engaged in the topic.

At our graduation dinner, I spoke to the class. I reminded everyone how proud they should feel that they spent over five months working toward a goal and achieving it. It was a special moment for me, the class and the small business community as a whole."

The next session is scheduled to start in June. If you are looking to grow your business or learn a little more than you know today, We encourage you to participate in the program. Please go to www.clarkhh.com/outreach to apply. We look forward to seeing you in the classroom!



Interview with Alameda County Supervisor Keith Carson

Keith Carson was elected to the Board of Supervisors, Fifth District, in 1992. The Fifth District includes the cities of Albany, Berkeley, Emeryville, Piedmont, and the West Oakland, North Oakland, Rockridge, Grand Lake, Fruitvale, and Dimond District neighborhoods.

Clark recently met with Supervisor Carson to discuss the Highland Hospital Acute Tower Replacement Project; here are excerpts from that conversation...

Clark: What is your vision for the Highland Hospital Acute Tower Replacement Project ("ATR"), and how will it benefit the County?

Carson: While we were required to rebuild the hospital due to the legislative requirements enacted under Senate Bill 1953, I do envision that once the facility is complete Highland Hospital will be a state of the art facility that is on par with many of the private hospitals in the area and that our facility will serve residents of the county for the next 30-40 years.

Clark: Given the State's fiscal crisis and the County's own budget concerns, why was it important to move forward with a \$660 million project of which the Clark contract is \$430 million?

Carson: While the County did request and receive an extension for the seismic retrofit, delaying the project further would have impacted our ability to have a facility up and running as soon as possible. Also given the age of the building, the County had concerns regarding its safety and further delays would have equated to additional costs. In the long run, constructing the project now will provide cost savings to the residents of the county.

Clark: How would you define success for the ATR?

Carson: I would define success on several levels:

- 1) constructing a facility that everyone is proud of and they envision as their facility for healthcare, and
- 2) during the building process that local, minority, and women residents benefit from jobs and contracts. We must continue to involve Alameda county residents in all public sector opportunities.

Clark: Are you aware that Clark recently completed a 20-week mentoring class with over 20 participants called the Small Business Strategic Partnership Program? Clark anticipates the next session commencing in June 2011.

Carson: I applaud Clark for hosting such a seminar, especially one targeted toward emerging businesses. Whenever there is an opportunity for new businesses to learn and grow it helps

them to be long term, viable businesses and increase their ability to compete in the marketplace. As a policy maker I am also excited to hear of these opportunities that help sustain our local economy.

Clark: You were elected to the Board of Supervisors in 1992; what motivates you to continue to serve the residents of Alameda County?

Carson: I benefited from those that were in office before me and that paved the way; I owe it back to the next generation to continue to serve to the best of my ability. Many of those that held office before me paid a high price to open doors for people of color and women to have opportunities in government and I owe it to them to provide the same energy and opportunity to the younger generation.

Clark: As a member of the procurement and contracting committee, can you give an update on construction projects the County will be bidding over the next 6-12 months and how local businesses can get involved with those projects?

Carson: Many of the county buildings and infrastructure are old and will need rehabilitating in the future. A few of the upcoming County projects are rehab and there should be a lot of work for local businesses and women-owned and ethnically-owned businesses. This work will be throughout the four corners of the County; one example of a new building is the court house to be built in Dublin. While county and local government may not be in a large building boom, other than the Highland project, there will be a lot of work for local businesses in rehab, etc.

Clark: If you could give Clark one piece of advice to ensure a successful project, what would that advice be?

Carson: I would encourage Clark to listen to those who have found it difficult to access opportunities and continue to communicate with them. In the end this will ultimately manifest in opportunities for those in this community. I would also encourage Clark to have an open door policy.

The Clark Design/Build of California Team

The Clark Design/Build of California, Inc. ("Clark DB") team is comprised of several industry leaders in the design and construction of complex medical facilities, and in the administering of small, disadvantaged business programs. In addition, Clark DB has occupied an office in Alameda County since 1999. Together, the team is dedicated to delivering to the County of Alameda and to the community a first-class medical facility that will enable the County to deliver effective healthcare to the community in a safe, healing environment. Through the excellent, experienced design services of the design team, headed by SmithGroup Inc. with associate architects Ratcliff and Shah Kawasaki Architects, the team is evaluating everything from the staff and patient experience to the durability and safety of materials used in the facilities. The construction team, headed by Clark Construction Group – California, LP ("Clark"), has been assisting the design team in making decisions by evaluating constructability, schedule, and budget impacts of the various options. This is in addition to Clark's role as general contractor on the jobsite, responsible for managing and completing the physical construction work. Supporting both the design and construction teams in administering the project's outreach program are Construction Consulting Unlimited and A Squared Ventures. All of these disciplines fall under the management of Clark DB as the team completes one of the most exciting projects in the County.

This chart represents the structure of the core team.

CLARK DESIGN/BUILD OF CALIFORNIA, INC.

DESIGN TEAM

SmithGroup, Inc.

- Ratcliff
- Shah Kawasaki
- Degenkolb
- OLM Engineers
- Guttman & Blaevoet
- FW Associates, Inc.
- BKF
- Criterion Systems
- Thorburn Associates, Inc.
- TEECOM
- Square Peg Design
- Haygood

CONSTRUCTION TEAM

Clark Construction Group – California, LP

- FW Spencer
- The Herrick Corporation
- C/S Erectors
- PCI
- Cupertino Electric
- Cosco Fire Protection

OUTREACH PROGRAM ADMINISTRATION

- Construction Consulting Unlimited
- A Squared Ventures



Clark Management Profile



David Wilson, Vice President, is the Officer-in-Charge ("OIC") for Clark Design Build's work on the Highland Hospital ATR Project. With over 26 years experience in the construction industry, including design build and healthcare work, David is well suited to manage a complicated, multi-phase project of this nature. David

began his construction career in Washington, DC, and has been involved with some of Clark's most challenging projects including the renovation of the Pentagon basement and the seismic retrofit of LA City Hall.

On the Highland Hospital ATR Project, David has ultimate day-to-day responsibility for Clark's performance of the work. This includes managing the design, outreach, procurement, and construction efforts of the team. He is the primary contact for the County's Project Manager, Ms. Ann Ludwig, and is supported by a capable team of managers and personnel to assist him in delivering the project to the County on time, within budget, and at or above Clark's stated ECOP and SLEB participation goals.



Clark Construction received special recognition as Gold Sponsor of the Northern California Chapter of the National Association of Minority Contractors. Pictured from left: Bobby Hood – Clark Construction, Jermaine Wilson and Renee Clark – Construction Consulting Unlimited, Inc., and Peter Bryan – Clark Construction.

Women in Leadership



Luminita Ruva

Principal and Project Manager at SmithGroup, Inc.

Background: Luminita was born and educated in Bucharest, Romania. It was common for women to be openly harassed in the workplace at that time. Lumi developed a thick skin and

learned how to assert herself. She defected to Greece in 1983 after waiting 10 years for a passport from the communist nation of Romania. Greek society did not take women in the workplace seriously, so progressive friends encouraged her to go to the United States of America. Family helped get her to New York City, where she thought she would have to start her career from scratch. After a brief internship, she realized she didn't need more education, just her US architectural license. She studied and took the 9-part licensing exam rather than simply requesting reciprocity for her Romanian license. Once she passed, she left her contracting job immediately to work for an architecture firm, knowing she would be taking a pay cut. She wanted to be an architect.

Path to a Leadership Position: She took the first job she was offered, designing post offices and jails, while supplementing her income with hourly detailing work. Always a technical person, Lumi became more involved with emerging technology then (computers!) and began working in healthcare and laboratory design. She became a project manager "by mistake," proposed on a long-shot job and acing the interview. She was selected because she was "passionate and would do what it takes to get the job done," even though she didn't have design management experience. While working at the jobsite, Lumi was promoted to Principal and has since fought for all project architects to be on site during construction.

Challenges as a woman in a leadership role: Lumi was determined to be judged by her accomplishments and not the amount of hours she logged at the office. Persistence and creating a flexible environment allowed her to advance.

Role on the Highland Hospital ATR Project: Lumi is responsible for managing the design services of all the design consultants. In addition, she serves as Project Manager for the Acute Care Tower design and is a mentor to the rising Women in Leadership of tomorrow.

Enhanced Construction Outreach Program Profile: AMG Construction

Alameda County's Enhanced Construction Outreach Program (ECOP) was established to help local, small local, and minority- and women-owned businesses thrive and compete for local construction contracts. Clark is pleased to spot-light one such firm, AMG Construction. AMG has been in business since 2004.

AMG started working on the Highland Hospital ATR Project in February of 2010. Doug Blacksher – CEO of AMG says that “we have been able to create cash flow which enables us to go after other work.” Doug also said that “the one-on-one mentorship has been valuable.” Clark has mentored AMG in certified payroll, safety, estimating and on-site project management skills.

AMG was also a participant in our first Small Business Strategic Partnership Program which provides training to small business. The 20-week construction management program culminated in a group project that required teams to work together to respond to a RFP based on topics covered in the program. Additionally, Doug was part of the winning team. Congratulations!

Small Local Emerging Business Profile: SeJ Design

SeJ Design is a woman-owned interior design firm founded in 2009 here in Oakland. SeJ Design's goal is delivering a finished product that organically incorporates the client's branding, needs, and personal taste into one stylish finished space. Owner Sherril Jackson has incorporated this vision into her work with SmithGroup.

“Working with the SmithGroup on the Highland Hospital Acute Care Tower replacement project has been a real learning and growing experience for me and my company. SmithGroup does a stellar job working and collaborating with small local firms. At SeJ Design, we feel that the SmithGroup effectively manages the team. It simultaneously takes a leadership position and functions as a consensus builder with its consultants and strategic partners.

At SeJ Design we are pleased with the effort the SmithGroup has made to provide us specific areas of the project to work on that we may make a meaningful contribution to the project's completion.”

Rebuilding Together Oakland

“Creating safe, healthy and efficient homes for every person” seems like a noble idea with far reaching aspirations. Rebuilding Together Oakland (RTO), the local chapter of the National Rebuilding Together Organization, has managed to cultivate the idea and create a culture filled with the belief that by bringing volunteers and communities together, the homes and lives of communities can be improved. Every year, during the month of April, numerous homes are selected and sponsored by various organizations, under the oversight of RTO. Championed by volunteers, these projects allow us to realize the dream of providing a senior citizen, disabled person or a veteran with the necessary repairs so that they too can enjoy the comfort of their home without having to worry about their safety. This year alone, with the help of 34 sponsors and well over 2,000 volunteers, 39 projects have achieved this goal.



Jake Eddy, Clark Construction



Pictured top row: Ryan McKenzie, Khalil Abubeker, Jake Eddy; Second row: Howard Mosbacher, Bart Roberson, Doug Blacksher; Third row: Barbara Lanier, Craig Munyon, Jaclyn Dab, Maria Anderson, Josh Ellers, Kim Aparicio; Fourth row: Travis Allen, Andrea Lowe, Peggy Holmes, Lisa Missana, Tiffany Bailey; Front row: Stephanie Watts, Terisha Roselin, Bendu Griffin, Renee Clark, Banessa Miller, Jermaine Wilson

Following on last year's success, Clark's Highland Hospital Project team was once again a RTO sponsor. After conducting site visits to meet with various applicants within the vicinity of Highland Hospital, the Clark team selected the home of Ms. Marie Perry in North Oakland. Ms. Perry has called Oakland home for over thirty years. She worked for the Oakland Unified School District for over thirty-two years. Though the house was fairly well maintained, the time had come to perform several necessary life-safety and aesthetic upgrades.

The Clark team took on the challenge by first breaking up the work into three segments and scheduling the repairs and upgrades to be performed over a three week period. During the first week, necessary roof patch and gutter work were performed to eliminate leaks that were occurring inside the house. Once the house was weathertight, the team focused on the interior of the house and undertook the challenge of maintaining workflow with minor disruptions to Ms. Perry's day-to-day activities.

During the second week, Clark enlisted the help of RB Construction to abate the water damaged walls and ceilings that contained lead paint. Once the area was certified clear of hazardous debris, a team from Performance Contracting, Inc. was brought in to install new walls and ceilings.

On Saturday, April 23rd Clark personnel with a team of more than 20 volunteers and staff members from County Supervisor Keith Carson's office and students from the Athenian School in Danville, CA cleaned interior walls, patched drywall, and prepared the kitchen, living, and dining rooms for paint. C/S

Erectors replaced and repaired broken and damaged windows and screens. Vanir Construction Management provided the family with new home appliances including a washer and dryer, dishwasher, range, and refrigerator. AMG Construction helped by replacing exterior door locks and made modifications to the kitchen cabinets and replaced the ceiling tiles.

Finally, during the third week, electrical and plumbing work was performed. FW Spencer made much needed repairs to the bathroom and kitchen plumbing. Cupertino Electric also helped by upgrading outlets and switches throughout the home in addition to repairing the electrical panel and replacing light fixtures.

On April 30th, 2011, National Rebuilding Day, 25 volunteers from Clark's Highland Hospital Project Team, Alameda County GSA, and the community were on hand to paint the interior of the house, perform yard work and dispose debris. During the course of the project, Ms. Perry had mentioned that it had been several years since she had last gone to see a movie. Fittingly, while the painting operation was underway, Ms. Perry and her family were treated to a movie at a nearby theater. She soon came home delighted to see the new look of her home. The goal, “Partners Transforming Communities Together,” was realized thanks to the dedication and hard work of partners and volunteers.

AMG Construction, Clark Design/Build of California, Inc., Construction Consulting Unlimited, Inc., C/S Erectors, Cupertino Electric, GSA - Alameda County, FW Spencer, Performance Contracting, Inc., RB Construction and Vanir Construction Management contributed to the success of the project.

COMMUNITY ACTIVITIES

- 3/2 Fruitvale Elementary Reading Day Program
- 3/2 Small Business Strategic Partnership Program Graduation
- 3/3 "Breakfast with Clark"
- 3/14 ACE Mentors Fundraiser
- 3/17 Cypress Mandela Graduation
- 3/19 Women's Hall of Fame Luncheon
- 4/20 Chinatown Chamber of Commerce Annual Dinner
- 4/23 National Association of Minority Contractors Gala
- 4/30 Rebuilding Together Oakland "National Rebuilding Day"
- 5/4 All Chamber's Mayor Jean Quan Luncheon
- 5/4 Presentation to Laney College Construction Management Program
- 5/11 ACE Mentors Graduation
- 5/21 ACE Mentors Final Presentations

"Will there be enough architects, construction managers and engineers to fill the industry's needs ten years from now?"

The ACE Mentor Program of America, Inc. is working hard to make sure there are."

The ACE Mentorship Program is a nationwide organization and is one of the fastest growing programs focusing on increasing awareness of careers in architecture, construction, and engineering. Clark has participated with the ACE program for many years and is excited to continue this relationship with the ACE/San Francisco Bay Area affiliate.

Over the last 12 weeks students from various Oakland high schools met each Wednesday from 4-6 p.m. to hear from guest speakers and participate in hands-on activities. During the meetings the students had an opportunity to learn about various aspects of the design and building process. Topics included architecture, engineering, green building, building information modeling (BIM), and construction management. To help the students visualize what they learned in each meeting they also had the opportunity to tour a local hospital currently under construction. On April 6th the students toured the Highland Hospital ATR Project.

If you are interested in volunteering for the ACE Mentorship Program next year, please contact Andrea Lowe, alowe@a2ventures.com. To learn more about the ACE Mentorship Program visit their website at www.acementor.org.

"From the County" Alameda County Community Mural Project

This community mural celebrates the families and neighborhood around the site of the County of Alameda's Acute Tower Replacement Project at Highland Hospital. The mural is part of the Project's Public Art Program which will include multiple public art projects throughout Highland's new facilities with the goal of using the arts to help create a healing environment.

Through the support and shared vision of the New Beginnings program, this project was conducted as part of the Alameda County Arts Commission's program *100 Families Alameda County: Art & Social Change*. The program brings together diverse and intergenerational families with the purpose of enhancing the well-being of the family unit. Through the collective experience of creating art together, the family circle is nurtured while families also build relationships with their neighbors and strengthen the larger community. During five art workshops at the hospital, the families worked with community-engaged teaching artists Joaquin Newman and Eduardo Pineda. During the workshops the families were also photographed by local photographer Sibila Savage. After completion of the workshops, Newman and Pineda designed the digital mural which features photographs of the families and the artworks they completed. The mural was printed onto panels and installed along the construction fence surrounding the Highland Hospital campus in April 2011. The mural has 40 unique images that extend over 600 linear feet from the hospital main entrance to East 31st Street and Vallecito Place.

For more information about your community art programs and how you can be involved, please visit The Alameda County Art Commission Website at www.acgov.org/arts.

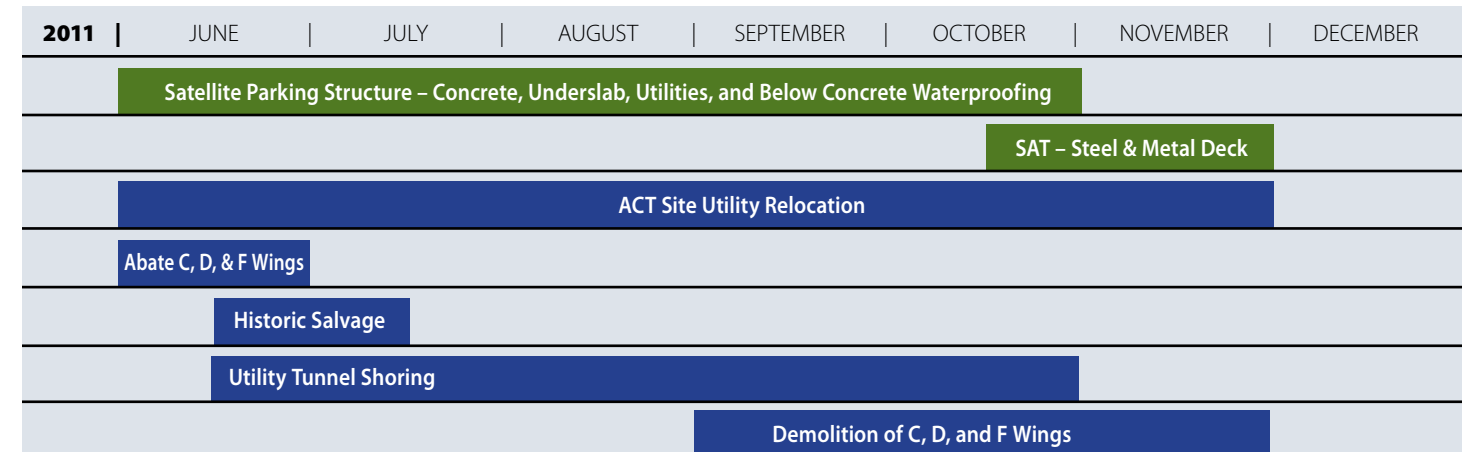
Activity on Site – The Next 6 Months

SATELLITE BUILDING SITE: Corner of Vallecito Place and E. 31st Street

With the shoring system in place and the site cleared, Clark will begin pouring the concrete parking structure level-by-level. Immediately after five months of concrete activities, a crane will mobilize on site and begin erecting the 3-story steel structure that will shape the new clinic building.

ACUTE CARE TOWER SITE: Adjacent to 14th Avenue

A fence has been erected surrounding the future footprint of the Acute Care Tower. The tower will take the place of the historic C, D and F wings on the campus. In compliance with the EIR, Clark and the County have committed to salvaging items from the historic wings, including some decorative terracotta, the roof tiles, and some iron work. In addition to the salvage work, Clark will be abating the buildings of hazardous materials prior to beginning demolition, installing new site utilities, and retrofitting the structure of the existing utility tunnel to remain. Clark and PG&E will be working to upgrade the gas and electric services to the campus.



WORKING SAFELY

Clark is very pleased with the safety record thus far at the Highland Hospital ATR Project. With over 100,000 man-hours to date, Clark has a recordable incident rate of only 2.13. By comparison, the national average is 4.30. Better yet, Clark is succeeding in maintaining a ZERO lost time incident rate which is a key safety goal for this project.

Over the past month, demolition activities caused short-term closures of the Vallecito Place sidewalk and some parking spaces in the Vallecito parking structure. Given the proximity of the demolition work to the jobsite fence, these closures were necessary precautions to protect the public from any possibility of dust and/or debris extending beyond the jobsite perimeter. Clark has been very pleased that the safety efforts have been successful due in large part to the demolition contractor, LVI Services. LVI has implemented extensive measures that go above and beyond what most contractors would do in order to ensure the safety of the public. LVI also continues to douse the debris with water in order to mitigate the amount of dust created while the building is being demolished and the debris is removed from the site.

In the coming months, you will see more traffic from the jobsite as excavation spoils will be off-hauled and shotcrete operations will commence. Clark implements a "Trucking-in Compliance" policy which ensures all dump trucks coming to and from the site are in full compliance with trucking regulations and inspection procedures.

In May abatement measures will have commenced inside the hospital. As a result, many containment barriers are being erected to protect the hospital staff and patients from the construction activities. Clark has been working with the hospital to ensure the staff and visitors are aware of these barriers and emergency exits by using readily visible signage.



PROCUREMENT

Upcoming Subcontracting Opportunities

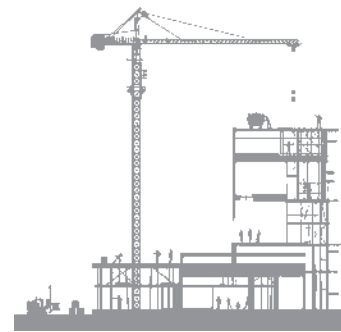
In addition to work already contracted for the Highland Hospital Acute Tower Replacement Project at the first-tier, there are still many more opportunities and trades to be awarded at both first- and lower-tiers. Clark with assistance from Construction Consulting Unlimited (CCU) is continuously conducting outreach to identify interested local, small local, and minority- and women-owned businesses for the Highland Hospital ATR Project. Over approximately the next 3 months Clark will be looking for subcontractors to propose on several trades for the Satellite Building (SAT) and Acute Care Tower (ACT). Clark is also exploring the possibility of bundling trades to provide opportunities for small general contractors. The following is a list of anticipated subcontracting opportunities either to be contracted directly to Clark or to a small general contractor working for Clark.

SAT TRADES:

- Site Utilities
- Final Grading
- Site Concrete
- Landscaping and Irrigation
- Site Furnishings
- Concrete Masonry Units
- Metal Deck
- Miscellaneous Metals
- Membrane Air Barriers
- Spray Fireproofing
- Thermal and Acoustic Insulation
- Roofing
- Sheet Metal Flashing
- Expansion Control
- Miscellaneous Joint Sealants
- Doors, Frames & Hardware
- Interior Glazing
- Specialty Doors
- Ceramic Tile
- Acoustical Ceilings
- Resilient and Carpet Flooring
- Painting
- Specialties
- Signage
- Wall and Door Protection
- Food Service Equipment
- Medical Equipment Installation
- Parking Equipment
- Window Washing Equipment
- Projection Screens
- Entrance Grilles
- Radiation Protection

ACT TRADES:

- Site Utilities
- Excavation and Fill
- Dewatering
- Shoring for Excavation Support
- Utility Tunnel Retrofit



In addition to the packages identified above, lower-tier opportunities remain with many of the awarded first-tier subcontractors. Please see the listing of those subcontractors located on page 11.

Subcontractors registered in the project database will be contacted for pricing as packages are released. To register with the project database please visit www.clarkhh.com/outreach to complete the Clark Survey Form.

GET INVOLVED!

The first and most important step to participating on the Highland Hospital ATR Project is to be registered in Clark's project database. Instructions for registering can be found under the Clark Survey Form at www.clarkhh.com/outreach.

Information provided in the database is used by Clark to send notifications for upcoming subcontract work to be purchased. These notifications will include a basic description of the work, the due date for proposals, and contact information for the Clark employee handling the procurement.

After receiving the notification for new work, interested firms who contact Clark will be provided with the full scope of work, and access to the project documents. Timely response to the notifications will ensure the most time for subcontractors to prepare their proposals.

Subcontractors and proposals will be evaluated on factors including but not limited to ECOP and SLEB participation, work experience and capacity, safety record, financial strength, and pricing. Subcontractors will be contacted as needed for additional information prior to final award. Once a trade is awarded all proposing subcontractors will be notified.

SLEB CONTRACTS

Below are the currently awarded SLEB contracts on the Highland Hospital ATR project. Listed below each subcontractor are any 2nd tier SLEBs.



Design Services

- SmithGroup, Inc.**
- Bay Area Structural (SLEB)
- OLMM (SLEB)
- FW Associates, Inc. (SLEB)
- J & C Consulting (SLEB)
- Keller Mitchell & Co. (SLEB)
- SeJ Design (SLEB)
- Shah Kawasaki (SLEB)
- Square Peg Design (SLEB)
- TEECOM (SLEB)
- Thorburn Associates Inc. (SLEB)

Hazardous Material Survey and Report

- ACC Environmental Consultants, Inc.**..... SLEB

LEED Consulting

- The Ecologic Studio**..... SLEB

MEP Peer Review

- Taylor Engineering**..... SLEB

Outreach Consultant

- A Squared Ventures**..... SLEB

Outreach Consultant

- Construction Consulting Unlimited, Inc.**..... SLEB

Scheduling Support Services

- Acumen Building Enterprise, Inc.**..... SLEB

Surveying

- BKF Engineers**..... SLEB
- D & D Surveying
- Geomatics

SUBCONTRACTS

Below are the currently awarded subcontracts on the Highland Hospital ATR project. Where a first-tier subcontractor is not a Small Local Business Enterprises (SLBE), Minority Business Enterprises (MBE), and/or Women Business Enterprises (WBE), that subcontractor has individual participation goals for those certifications. Please contact them for lower-tier opportunities. As lower-tier contracts are executed, those firms will be identified here with their respective certifications.

Asbestos Abatement – SAT/ACT

- R.B. Construction, Inc.**.....LBE, SLBE, MBE
- World Environmental (LBE, SLBE)

B-1 Office Construction

- McNely Construction Company**..... LBE, SLBE, WBE
- LJ Interiors, Inc. (LBE, SLBE)
- DAL Technology (LBE, SLBE, MBE)
- Comack Plumbing (LBE, SLBE, MBE)

B-1 Office Design

- Shah Kawasaki Architects, Inc.**..... SLBE

Below Grade Waterproofing – SAT

- Valley Waterproofing Inc.**.....WBE

Cast-in-Place Concrete – SAT Podium

- C. Overaa & Company**.....LBE
- Lower-tier TBD

Corrosion Protection

- Danco Waterproofing**.....LBE, SLBE

Curtain Wall Systems and Metal Panels

- C/S Erectors, Inc.**.....LBE
- Lower-tier TBD

Dewatering – SAT

- Viking Drillers, Inc.**

Electrical

- Cupertino Electric Inc.**
- Lower-tier TBD

Elevators

- Kone Inc.**.....LBE
- Lower-tier TBD

Fence Painting

- D and B Painting Company**.....LBE, SLBE, MBE

Fire Sprinklers

- Cosco Fire Protection Inc.**.....LBE
- Lower-tier TBD

Gypsum Board, Metal Studs, and Plaster

- Performance Contracting, Inc.**.....LBE
- Lower-tier TBD

HVAC and Plumbing

- F.W. Spencer & Son, Inc.**.....LBE
- Lower-tier TBD

Metal Fabrications – SAT Podium

- Forem Manufacturing, Inc.**.....LBE, SLBE, MBE

Pneumatic Tube Systems

- Swisslog Healthcare Solutions**

Rough Carpentry – SAT

- AMG Construction**.....LBE, SLBE, MBE
- Calco Fence (LBE, SLBE)
- Romano's Painting (LBE, SLBE)

Shoring and Excavation – SAT

- Condon-Johnson & Associates, Inc.**.....LBE
- Forem Manufacturing, Inc. (LBE, SLBE, MBE)
- S & S Trucking (LBE, SLBE, MBE)

Steel Stairs – SAT

- Kwan Wo Ironworks, Inc.**.....MBE, WBE

Structural Demolition – SAT

- LVI Facility Services**.....LBE
- Marshall Trucking (LBE, SLBE, MBE)
- Vobecky Enterprises (WBE)
- Workforce Solutions (WBE)

Structural Steel – SAT/ACT

- The Herrick Corporation**
- Lower-tier TBD

Surveying

- BKF Engineers**
- D & D Surveying (LBE, SLBE, MBE)

Tree Demolition

- DeKay Demolition and Clearing, Inc.**.....LBE, SLBE

Tree Trimming

- Arbor-Tech Tree Care, Inc.**.....LBE, SLBE

Utility Potholing

- McGuire and Hester**.....LBE
- AMG Construction (LBE, SLBE, MBE)
- Bay Line Cutting (LBE, SLBE, WBE)
- Penhall Company (LBE)

Vibration Monitoring

- Municon Consultants**.....LBE, SLBE, WBE



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